

MUTUAL OF AMERICA

National Reach

Location

Mutual of America is a nationally recognized financial services organization that has been helping small and mid-sized companies and not-for-profit organizations plan for a more financially secure retirement since 1945. Specializing in pension and retirement-related services, Mutual of America works closely with plan sponsors to provide competitively priced solutions that help employees across the country achieve their long-term financial planning goals. With a philosophy rooted in making a direct and positive impact on society — not just on individual financial outcomes — the organization has built a decades-long reputation as a trusted, mission-driven institution that genuinely cares about the communities it serves.

With offices spanning multiple states and a client base that includes thousands of companies and not-for-profit organizations nationwide, Mutual of America operates in an environment where trust, discretion, and security are paramount. Handling sensitive financial data and serving a broad network of plan participants means that maintaining a safe, well-managed, and consistently secure environment across every office location is not just a priority — it is an essential part of delivering on the promise they make to every client and employee they serve.

Challenge

As Mutual of America's office footprint grew across multiple states, managing security across all locations became increasingly complex. Finding reliable, qualified installation partners in each market was time-consuming and inconsistent, making it difficult to maintain a standardized approach to security across the organization. Each office operated on its own server-based system, requiring on-site hardware at every location and making centralized oversight of cameras and access control across the entire portfolio a slow and fragmented process.

Without a unified platform and a single trusted partner capable of supporting installations and service nationwide, Mutual of America's security team was spending more time managing vendors and systems than focusing on the broader safety and operational needs of the organization.



MUTUAL OF AMERICA
National Reach

Solution

AT&I Systems stepped in as Mutual of America's dedicated security partner, leveraging its national coverage and multi-state installation expertise to simplify and standardize security across all office locations. By deploying a cloud-based security platform, AT&I eliminated the need for on-site servers entirely — replacing legacy hardware-dependent systems with a modern, centralized solution that can be monitored and managed from anywhere, at any time.

At each office, AT&I installed a combination of cameras, video intercom, and access control covering key entry points and other areas as needed. Where existing infrastructure was in good working condition, AT&I reused wiring and hardware to maximize efficiency and keep costs manageable, installing new equipment only where required. Built-in AI analytics provide an added layer of intelligence across the camera network, helping detect unusual activity and deliver real-time alerts.

Results

The partnership with AT&I Systems transformed the way Mutual of America manages security across its national office network. With a unified cloud platform in place, the organization now has consistent visibility and control over cameras and access control at every location from a single interface — reducing the complexity and cost of maintaining separate systems at each site.

AT&I's ability to handle installations across multiple states under one relationship gives Mutual of America a single trusted partner for all security needs, resulting in a more consistent, efficient, and manageable security posture nationwide.

